RAPIDRATINGS

Financial Dialogue

Rapid Ratings' Financial Dialogue identifies and prioritizes the most relevant financial questions you should be asking your suppliers, third parties & counterparties. Concisely delivering the top five financial health questions as a guide for your financial evaluation will substantially decrease prep time and effort for reviews. Straightforward discussion points and informative content surrounding financials will help you digest the information and assess potential impact to your business. We provide the questions - you get the answers.

Prioritization of Top 5 Financial Issues

Efficiently manage third-party risk despite challenges of time or financial expertise required to prepare a deeper discussion on financial health. The Financial Dialogue prioritizes and concisely presents the most significant financial issues to address during a financial discussion with a supplier or counterparty. The key questions we identify offer a balanced perspective, from their unique challenges to their notable strengths.

Business-Focused Discussion Points to Guide Conversation

Strengthen communication and collaboration with partners by engaging in the right kind of conversation using our open-ended questions based on solid financial data. We provide concise discussion points for each key question in a way that is easily digestible by individuals. The Financial Dialogue serves as a conversation guide to lead intelligent discussions on financial health.

Education on Financial Impact to a Business

Increase your understanding of the significance of financial issues regardless of your financial background. The Financial Dialogue provides a detailed explanation of the impact and relevance of financial ratios, how those numbers affect a supplier, and why certain questions are important for that supplier or vendor, allowing you to focus on questions about business activities underlying the financials in order to get to the root of the issue or concern.

Business Benefits

The Financial Dialogue provides valuable benefits to your third-party & counterparty risk management process:

- Enable procurement, supply chain, and finance professionals with various levels of financial expertise to engage confidently in a financial health review
- Substantially decrease time spent analyzing financials and preparing talking points for these reviews
- Create a trusting and collaborative relationship with suppliers by providing a balanced agenda of targeted key concerns while acknowledging notable strengths



"Identifying the most significant financial items was the biggest benefit. Instead of spending time analyzing results to figure out what questions I want to ask my suppliers, I can get on the phone and start going."

-Major Supply Chain Logistics Company

"Our goal is to arm our people with a tool that can guide an intelligent conversation about the vendor's current financial status and what's driving it. This product helps drive that conversation."

- Fortune 100 Company

Financial Dialogue Features

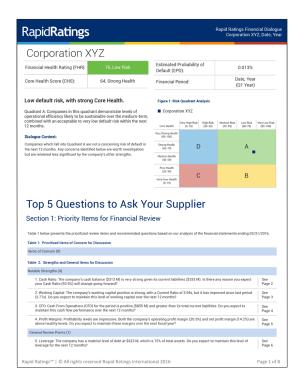
Overall Risk Analysis

The company's financial risk level and probability of default is clearly identified at the start of the report.

Priority Discussion Points

Presents critical information and the top 5 talking points. Concise, business friendly commentary is presented to support your conversation with the supplier or vendor on their financial condition.





Educational Background

Deeper reading is provided for each of the top 5 discussion points flagged in the report.

Know in advance:

- · Why is this information important?
- What should you be prepared to hear in response?



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